## Appendix 3

## Sale of Secondary Market Investment Funds 2003-12

| Owner   | Asset  | No of   | Sold to   | %              | Price paid | Source   |
|---|--|---------|---|----------------|------------|--|
|   |  | PPP     |   | share<br>stake | £m         |  |
| 2011  |  |         |   |                |            |  |
| Barclays<br>Infrastructure<br>Funds<br>Management<br>Ltd  | A249 Stockbury to Sheerness, Kent, A92 Claymore Roads, Barking & Dagenham Schools, Boldon School, Croydon School, Derby Schools, Doncaster Schools, Manchester School, Newport Schools, Rhondda Cynon Taf Schools, Doncaster Mental Health, Ealing Care Homes, Glasgow ACAD, Lewisham Hospital, Newton Abbot Hospital, Nuffield Hospital, Oxford Churchill Oncology, Willesden Hospital, Dorset Fire & Rescue, Dorset Police, Medway Police, Swindon Police, Tyne & Wear Fire Stations, Oldham Library, plus Rish Grouped Schools and Cork School of Music | 26      | HICL<br>Infrastructure<br>Company   | 25.0 to 100.0  | 143.4      | HICL RNS<br>20/12/2011   |
| 2009  |  |         |   |                |            |  |
| 3i Group plc  | 3i Infrastructure Fund – 77m<br>shares sold reducing 3i<br>holding to 33.3%  | n/a     | Placed in market  | 9.5            | 60.8       | 3i Press<br>19/2/2009  |
| Babcock Brown   | Babcock Brown Public<br>Partnerships   | 50      | Amber Infrastructure and International Public Partnerships  | 100.0          | n/a        | Project Finance<br>June 2009   |
| Telereal  | Sells 10% equity stake in<br>Trillium – renamed Semperian  | 108     | Victorian Funds<br>Management<br>Corporation<br>(Australia) and<br>Transport for<br>London Pension<br>Fund (now has<br>25.8% stake) | 10.0           | n/a        | Property Week<br>30/1/2009   |
| Land Securities   | Trillium - including 108 PPP projects  | 108     | Telereal  | 100.0          | 750.0      | Land Securities<br>RN 8/1/2009   |
| Infrastructure Investors LP - Barclays acquire Societe Generale (31.7%), 3i (31.7%) and Fleming Family & Partners (4.9%) stakes | 84 PPP projects  | 84      | Barclay Integrated<br>Infrastructure<br>Fund  | 68.3           | 558.6      | Barclays Capital Press 9/1/2009, Financial News 13/1/2009 3i Infrastructure plc AR 2009 p7 and 8. Private Equity News 12/1/2009. |
| Macquarie<br>Communications<br>Infrastructure<br>Group  | Airwave (50.0%) – national police and emergency communications, plus other assets Arqiva (48%) and Broadcast Australia (100%)  | 1       | Canada Pension<br>Plan Investment<br>Board  | 100.0          | 733.0      | CPPIB Press<br>30/3/2009   |
| 2008 Land Securities plc  | Land Securities launches Trillium Investment Partners, a PPP Joint Venture in March 2008 with £1.1bn capital - equity partners HBOS (Uberior Infrastructure), Victorian Funds Management Corporation (Australia), Bank of Ireland, Transport for   | 100 est | Trillium<br>Investment<br>Partners (Land<br>Securities retains<br>10%)  | n/a            | n/a        | Land Securities<br>Press<br>18/3/2008  |

|   | London Pension Fund, Lioyds<br>TSB, London Pension Fund<br>Authority and Daily Mail   |    |   |   |  |   |
|---|---|----|---|---|--|---|
| Halifax Bank of<br>Scotland   | PFI projects and one infrastructure fund investment. Includes schools in Newcastle, Edinburgh, Aberdeenshire, Lancashire, Fife: housing in Leeds, Camden & Islington; Various hospitals, health centres and police stations, plus a 20.0% stake in Trillium PPP Investment Partners Limited with portfolio of over 80 projects. | 47 | Pension funds of<br>4 'well known UK<br>companies'  | 49.9<br>(HBOS<br>retains<br>50.1)       | 217.1<br>Fund valued<br>at 434.3                       | McGrigors Law<br>Press<br>10/12/2008,<br>Times<br>7/12/2008<br>Investing in<br>Infrastructure,<br>PEI,p223-230                      |
| 2007<br>Mill Group  | Investors in the Community  | 16 | Trillium (Land  | 50%                                     | 7.4  | Land Securities   |
| Will Gloup  | Ltd (formed by Mill Group and Land Securities in 2005 to bid for BSF) £650m portfolio of 17 primary and secondary schools & 22 local authority and community health facilities.   |    | Securities)   | (50% when joint venture formed in 2005) | 7.4  | Press 1/3/2007  |
| PFI<br>Infrastructure<br>Company  | Eat Ayrshire Schools (20.0),<br>Midlothian Primary Schools<br>(50.0), Argyll & Bute Schools<br>(50.0), Stobhill & Victoria<br>Hospitals, Glasgow (25.0)   | 22 | Infrastructure<br>Investors LP<br>(Barclays, Societe<br>Generale and 3i)  | 100.0                                   | 156.0<br>(May)<br>valued at<br>104.0 at end<br>of 2006 | Quayle Munro Holdings plc had 1.2m shares in PFI Co at cost of £2m and received £3.7m from Infrastructure Investors (QM Press 2006) |
| Star Capital Partners, Halifax Bank of Scotland, AMP Capital Investors      | Secondary Market<br>Infrastructure Fund PPP<br>projects   | 79 | Land Securities<br>Group plc  | 100.0                                   | 927.0<br>(527.0m<br>cash &<br>400.m net<br>debt)       | STAR Capital<br>Partners<br>(www.star-<br>capital.com<br>accessed<br>20/8/2008)   |
| 2006  |   |    |   |   |  |   |
| HSBC<br>Infrastructure<br>Ltd and HSBC<br>Infrastructure<br>Fund            | Barnet, Bishop Auckland, Central Middlesex and West Middlesex & Blackburn Hospitals; Fife Schools; Colchester Garrison; Health & Safety Labs, Buxton; Defence Sixth Form College; Sussex Custodial Centre; MoD Helicopter Training Centre; Home Office Headquarters; Dutch High Speed Rail Line.                                | 15 | HSBC Infrastructure Company (HICL). PFI assets transferred to new company listed on London Stock Exchange, registered in Guernsey. £250m share issue. | 100.0                                   | 250.0  | HICL Press<br>31/3/2006<br>HICL AR 2007<br>p36 and 42   |
| Infrastructure<br>Investors LP<br>(Barclays,<br>Societe<br>Generale and 3i) | Equity shareholding   | 31 | 3i Group  | 33.3                                    | 150.0  | 3i Group Press<br>21/6/2005<br>3i Group AR<br>2006 p28<br>Times<br>21/6/2005  |
| Quayle Munro  | MoD Bannockburn Family  | 14 | PFI Infrastructure  | 100.0                                   | 21.7   | PFI   |
| PFI Fund Limited Partnership and Bank of Scotland                           | Quarters (98%), James Watt College, North Ayrshire (90%), Larkfield Hospital, Argyll (90%), Staffordshire Street Lighting (40%), Castle Hill Centre, Bolton (80%), Sailsbury Hospital (40%), Edinburgh Schools (10%), Forfar Community Hospital (40%) Lochgilphead Community Hospital (40%), Aberdeenshire Schools (20%)        |    | Company   | 100.0                                   | 2  | Infrastructure<br>Company<br>Interim<br>Statement 2004<br>Quale Munro<br>AR 2004  |



|  | Falkirk Schools, Tiverton<br>Community Hospital (40%),<br>Chester-le-Street Community<br>Hospital (20%) Ingleby<br>Barwick Schools, Stockton<br>(20% |       |   |       |  |  |
|--|--|-------|---|-------|--|--|
| 2003                                   |  |       |   |       |  |  |
| Grosvenor<br>House Group<br>plc        | Noble PFI Equity Fund  | 5 est | n/a   | 12.5  | 4.0  | Dundas &<br>Wilson, News<br>January 2003   |
| Babcock Brown<br>and Abbey<br>National | Secondary Market Infrastructure Fund formed in 2001 with 23 projects valued at £120m   | 23    | Star Capital<br>Partners, Bank of<br>Scotland and<br>AMP Capital<br>Investors | 100.0 | 120.0  | Star Capital Partners News 18 December 2003, Financial News, 5/5/2003, Public Private Finance, July 2006 |
| Total 17                               |  | 729   |   |       | 5,126.6<br>(estimate<br>based on<br>data for 12<br>transactions) |  |

Sources: Company Announcements to the London Stock Exchange and Press Releases, PPP In-Depth No. 6, 2006, PPP Bulletin, The Second Age of PFI, Collins Stewart, May 2004, Infrastructure and Secondary Market Fund websites,

